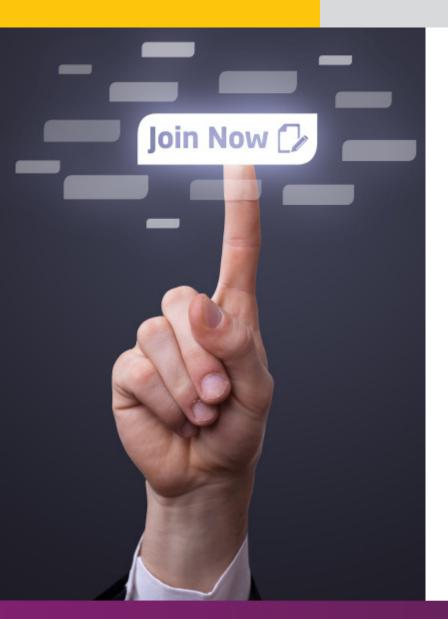


Membership Benefits....

100% of your investment is used to promote your business and develop the community

- Are You Maximizing Your Membership Benefits?
- Are You Networking With Other Business Professionals?
- Are You Marketing Your Business?
- Are You Involved in the Collaborative Effort to Better the Business and Economic Growth of Maury County?



Marketing Your Business

- Membership Directory On Line
- Advertising in Visions Magazine
- · Weekly Calendar; E-Marketing
- Newsletters
- Website
- Your Literature at the MCCEA Office
- Referrals to members only
- Mailing Labels

Programs and Events

- Monthly Coffees
- Annual Meeting
- Education: Generation Maury & Women of Wisdom
- Ribbon Cutting and Ground Breakings
- Business After Hours
- Legislative/Local Officials Events
- Farm City Breakfast
- Leadership Maury Program
- Ambassador Program

Councils and Committees

- Economic Development Council
- Chamber Council
 - Membership
 - Public Affairs
 - Ambassadors
 - Generation Maury (GeM)
 - Women of Wisdom (WOW)
- Agribusiness Committee



The Mission of The Maury County Chamber and Economic Alliance is to facilitate business opportunities for Chamber members and create job growth through economic development.

Visit Our Website www.mauryalliance.com and get access to the following

View Available Commercial /Industrial Sites See Our Latest Press Releases Get Community Profiles Community Living Information Membership Directory Community Calendar

Come by our office for

Points of Interest Page Visions of Maury County Magazine City/County Maps Visions of Maury County Magazine Manufacturers Directory Available Buildings Clubs and Organizations

Visitor and Relocation Information Telephone Directories Small Business Guide



Maury County Chamber and Economic Alliance Staff Directory



Wil Evans, President wevans@mauryalliance.com

Tri-Nette Casimier, Exec Admin Assistant and Office Manager tcasimier@mauryalliance.com

Travis Groth,

Director of Economic Development tgroth@mauryalliance.com

Kara Huckaby, Director of Chamber of Commerce khuckaby@mauryalliance.com Brittany Jernigan, Events Manager bjernigan@mauryalliance.com

Pat King, Administrative Assistant pking@mauryalliance.com

Rhonda Eppinette,
ARAP Specialist
reppinette@mauryalliance.com



Membership Enrollment

P.O. Box 1076 Columbia, TN 38401-1076

MAURY COUNTY Chamber & Economic Alliance

| DATE: | | | | |
|--|----------------|----------------|--|--|
| FIRM NAME: | | | | |
| MAILING ADDRESS: | | | | |
| | | | | |
| CITY | STATE | ZIP | PHONE | |
| FAX | | WEBSITE_ | | |
| | В | ILLING INFO | RMATION | |
| TYPE OF BUSINESS: | | | | |
| PRODUCT OR SERVICE: | | | | |
| NUMBER OF EMPLOYEES: Full- | Time | | Part-Time | |
| ANNUAL RATE \$ | | | | |
| BILLING: Annually | | i-Annually | (Credit Card Only) | |
| | | | <u> </u> | |
| BILLING ADDRESS (If different fro | om above) | | | |
| FIRM NAME: | | | | |
| ATTENTION: | | | | |
| ADDRESS | | | | |
| CITY: | STAT | ΓE: | ZIP | |
| | SELE | CT PAYMEN | T MFTHOD | |
| □ Che | | | A □ Mastercard | |
| Exp Date/ Card# | | | | |
| | | | | |
| Cardholder's Signature | | | | |
| Total Due \$ | Amount Paid \$ | | | |
| | VC | TING REPRE | SENTATIVE | |
| . Vou may have one room | | | | |
| You may have one repreEach will receive all mai | | | | |
| | _ | | ion process for members of the Board of Directors. | |
| Maximum number per b | ousiness—20 | 0 representati | ives | |
| NANAE. | | | | |
| NAME: | | | | |
| | | | | |
| SIGNED: | | | | |
| SPONSOR: | | | | |



Membership Investment Schedule Effective January 1, 2013

Number of Full Time Employees (2 part time = 1 full time)

Dues Amount

| 1 - 4 | \$245 |
|-----------|----------|
| 5 - 10 | \$295 |
| 11 - 16 | \$375 |
| 17 - 24 | \$400 |
| 25 - 35 | \$470 |
| 36 - 50 | \$580 |
| 51 - 75 | \$670 |
| 76 - 125 | \$820 |
| 126 - 175 | \$1,137 |
| 176 - 250 | \$1,454 |
| 251 - 350 | \$1, 920 |
| 351 - 499 | \$2,280 |

500 or more employees = \$2,280 + \$2.00 per employee

Non-Profit and Individuals = \$190



Board of Directors 2015

Talvin Barner Maury County Commissioner
James Bates Mt. Pleasant Power System

David Baxter Medical Necessities

Wes Bryant Law Office of Wesley Mack Bryant

Sheila Butt State of TN. Gloria Clark Softspace

Berrie Pate-Coble Caledonian Financial

Bill Crawford Tennessee Aluminum Processors, Inc.

Bob Creech Magna Seating

Claire Crowell Puckett's Grocery & Restaurant

Lori Decker TRG World

Karen Demastus Leadership Maury
Dean Dickey City of Columbia
Hendley Edwards Heritage Bank & Trust

Wil Evans Maury County Chamber & Economic Alliance

Rick Graham City of Spring Hill
Tom Grosko Smelter, Chair Elect
Bobby Harris Edward Jones
Joey Hensley State of TN.

ScottGainesMaury County Public SchoolsLouisHollowayCommunity First Bank & TrustTiffanyHowardTennessee Farm Bureau FederationStephenHughesFirst Farmers & Merchants Bank

Peter Jenkins Local Writer

Wes Kelly Columbia Power & Water Systems, Past Chair

Wade Kincaid KCS Construction. LLC Mark King City of Columbia

John Law Tennessee Farm Bureau Federation

VictorLayCity of Spring HillDannyLockridgeCytec Industries, Inc.JulieLoveIB Tech – TN Plant

Jason Lovell Southern Athletic Fields, Inc./Game Time Sports & Training

Tony Massey City of Columbia

Chaz Molder Mounger & Molder, PLLC

Edward Moore NHC Hillview
Charlie Norman Maury County Gov.

Drew Parker Morgan Stanley Smith Barney, Chair

Jimmy Phillips BMC Metalworks, LLC

Chris Poytner Boys & Girls Club of Maury County
Eric Previti Maury County Commissioner
Mike Rayburn General Motors (Spring Hill)
Jim Robinson Heritage Bank & Trust
Sonny Shackelford Maury County Commissioner

Sonny Shackelford Maury County Commissioner
Janet Smith Columbia State Community College
Renee Tew Maury Regional Medical Center
Michael Trew Duck River Electric Membership Corp.

Walker Vining Turner and Osborne

Alan Watson Maury Regional Medical Center

Ashley Whiteside Tri Star Bank

Michelle Williams Mt. Pleasant City Manager



Ambassadors - 2015

Jimmy Couch

Better Business Bureau of Middle TN

Barry Daniels

Complete Forms Supply Co. Inc.

Monty Gilliam

Williams Funeral Home & Polk Memorial Gardens

Brooke Hensley

Heritage Funeral Home & Cremation Services, LLC

Glenn Jernigan

Columbia Power & Water Systems

Don Morrow

State Farm Insurance-Linda Norton

Barbara Pickard

WKRM/WKOM Radio

Jackie Slonaker

Columbia Daily Herald

Timothy Thomas

Legal Shield - Independent Associate

W.L. Culberson

Oakes and Nichols, Inc.

Gail Ferguson

Shred Etc.

Kim Hayes

neXpiria

Ross Jaynes

Columbia Power & Water Systems

Judy Musgrave

Community First Bank & Trust

Margurette Jr. Oliver

Educator

Roma Powis

Corporate Connections / Univ of TN

Thomas Sneed

Caledonian Financial, Inc.

Ashley Whiteside

Tri Star Bank

Chamber Events



Annual Meeting – held each January

A networking and celebration event to review and celebrate the accomplishments of the previous year and introduce the current year plans.

Members are invited to decorate a table for this event. This is an excellent way to market and highlight your business to a select group at a very nominal cost. It is an evening event with a fee to attend.

Monthly Coffees – 2nd Wednesday of each month at 9:00 am

Each month, this is the premier *networking* event for chamber members, guests and potential members. Each month, the coffee is hosted at a chamber member business. The host will provide food and a door prize. Other members are welcome to bring a door prize also.

Business After Hours – once a quarter in the evening

This is similar to a monthly coffee. It is a networking event held after business hours, usually from 5-7 pm. The host is responsible for food and spirits are highly encouraged. Door prizes are not required, but welcome.

Farm City Breakfast – once a year in late February or early March

The Agribusiness Committee hosts the annual Farm City Breakfast to celebrate our agriculture community and history. Each year, a Century Farm of the year is awarded. Also, agriculture scholarships are given in memory of a Maury Countian that has impacted Maury County agriculture. Breakfast begins at 6:45 am and includes a full breakfast. The presentations are made followed by a speaker. This is usually the largest attended chamber event. Sponsorships are available.

Sate Eggs & Issues – held annually in March

This event is hosted by the Governmental Affairs committee. It is a breakfast with our state legislatures. Our elected officials address the audience and then ask questions submitted. There is a nominal fee for breakfast.

State of Maury County – held annually in the spring

This event is hosted by the Governmental Affairs committee. The purpose is to update attendees on local government, the school system, and our community hospital. The event is an evening event and sponsorships are available.

Leadership Maury Social and Graduation – for the current class members and alumni of the program.

Chamber 101 – is held as needed to orient new and potential members about the chamber and their membership.

Pizza & Politics – is held each fall. If an election is occurring, the forum is to allow candidates to debate and discuss the current issues. This is an evening event with large attendance. Sponsorships are available.

Handshake Week – occurs early November. This is a membership appreciation event. Ambassadors and volunteers visit members and present them with a goody bag. Members are welcome to contribute to the bag or volunteer to assist with visits.

Holiday Open House – is held in early December at the Chamber of Commerce building.

Ribbon Cuttings and Ground Breaking is available to members and non-members. There is a fee for non-members. Chamber staff and Ambassadors welcome new businesses in Maury County. All members are welcome to attend.

Generation Maury and Women of Wisdom – each group holds a monthly luncheon with a speaker. There is a fee to attend and guests are welcome at the guest rate.

Other lunches and workshops are held throughout the year on various topics.

For more information about events: contact Brittany Jernigan, Events Manager or Kara Huckaby, Chamber Director at 931-388-2155.

Chamber Committees



Chamber Council Chair, Walker Vining

Membership Chairman, Robyn Graham

This committee meets the last Tuesday morning of each month at 8:00 am.

The committee is charged with retention and recruiting of members; implementing all member benefits; member events and education. Sub committees are often formed due to the broad scope of this committee.

Ambassadors Chairman, Thomas Sneed

This committee meets the first Wednesday of each month at 8:00 am. They participate in training twice per year. There is a fee to be a part of this group.

This select group of member representatives represent the chamber and the membership. They assist the chamber by conducting member visits each month, assisting with ribbon cuttings and other chamber events, and assisting with all events. They are the cheerleaders and PR for the chamber. To join this group, you must complete an application and abide by all roles and responsibilities.

Government Affairs Chairman, Thomas Hutto

This committee meets monthly to plan and implement all public affairs programs and events. Typical events include State Eggs & Issues, State of Maury County, and Pizza & Politics. Additional events are planned around governmental issues that affect our business community.

Retail Committee Chairman, Rachel Hughes

This committee meets the first Monday of each month at 8:30 am at Puckett's downtown for a dutch treat breakfast. The committee is made up of local retail merchants in Maury County, the Maury County CVB and Columbia Main Street. This committee focuses on projects and programs that promotes business and create opportunities for retail in Maury County. *Local First Maury County* is the facebook page.

Women of Wisdom Steering Committee Chaired by Gail Ferguson

The steering committee meets monthly (4th Wednesday of every month) to plan all programs and events for WOW. Generally, meetings consist of monthly lunches to educate on relevant topics that include professional development and community issues. Business after Hours are held throughout the year that are more casual and may or may not have a speaker. There is a nominal fee for lunch each month.

Generation Maury Steering Committee Chaired by Berrie Pate

The steering committee meets monthly to direct the programs and events. The purpose of Generation Maury is to educate participants on community issues and advocate for the progress of Maury County. GeM focuses on topics related to personal/leadership development and community issues. There is a nominal fee for lunch each month.

Leadership Maury Board of Trustees, Chairman Karen Demastus

This is a community leadership Development Program that covers pertinent topics to grow an understanding of our community. There is an application program and a fee.

Applications are due by the end of July each year. The program runs from October through May. Refer to the Leadership Maury brochure for complete details

Agribusiness Committee Chairman, Justin Rhinehart, Ph.D.

This committee meets between December and May and is responsible for the annual Farm City Breakfast and the Agribusiness scholarship program. They focus on highlighting the Century Farm award each year as well as the scholarship memorial award.



Your Chamber Advertising & Marketing Opportunities

1. Chamber Lobby display

Free for Members only

This opportunity gives your business visibility in the chamber lobby. Members may display business cards, rack cards or 8x11 collateral material/brochures. This is a great way to reach visitors of the chamber, realtors that gather information for customers, and new comer packet information.

2. Maury County Map

Ad Fees vary

This county and city (Columbia, Mt. Pleasant & Spring Hill) map is produced every 2 years. Maps are distributed to walk-in visitors, requested for relocation packets, current chamber members, new prospective member packets, welcome service, and others. This is the most up-to-date map of our area. We partner with <u>Target Marketing of Florence, KY</u> to produce the map. They will contact you directly. You will receive an email and letter prior to sales.

3. Maury County Business Magazine

Ad Fees Varv

This is a partnership with *Journal Communications*. The magazine is produced annually with a distribution of about 7,000. It is used for prospects, relocation packets, members, visitors, etc. JC will contact you directly for advertising. You will receive and email and letter prior to sales.

4. Monthly Coffee or Business After Hours hosted at your business

\$100

The monthly coffee is the chamber's premier networking event that is held the second Wednesday of each month. Host provides food and door prizes and will have about 10 minutes to highlight their businesses. Cohosts are permissible as long as it is a chamber member. Attendance ranges between 75 and 100.

5. Ambassador program

\$35 annual due:

Ambassadors are volunteers that serve as customer service representatives for the chamber as well as assist with event hosting and other chamber activities. They serve as a liaison between members and the chamber staff. They must be with a business that is a chamber member and be available for monthly meetings. There is a one-time uniform fee upon entering the program.

6. Annual Meeting Table Sponsor

Free to participate

Members have the opportunity to decorate a table at our annual banquet to highlight their business. Member is required to provide all decorations. Reserve your table with the chamber office in early January.

7. Handshake Week

Each November, MCCEA conducts "Handshake Week" for member appreciation. Members may provide promotional items for the "goody" bag and/or sponsor the bag. Contact the chamber director or events manager for more details and reservations.

8. Email Blast

\$100 per blast

Chamber mass emails are a one-time advertisement sent from the chamber to over 1,000 emails. The member provides all the materials for the advertisement. This is limited to two emails per week and cannot be from the same member in a week. Reservations are required in advance and are first come, first serve.

9. Lunch Event Host / Email Blast

\$150 per event

Sponsors/Hosts are allowed to set up a display table, provide any collateral materials at the tables, and address the group for 3 minutes. Your lunch is provided. This also includes an email blast after the event to the entire membership. (lunch events include WOW, GeM, Lunch & Learn, Seminars, etc.)

10. Public Affairs Sponsor

\$225 for one event or \$375 for both

Each year, the Public Affairs committee hosts events to engage and inform members and the public on current legislative issues. Such events include: Pizza & Politics and State of Maury County. Sponsors will also be included in the elected officials' handbook publication.

11. Farm City Breakfast

\$100 / \$200 / \$300 sponsor levels

Each year, the MCCEA Agribusiness committee hosts the Farm City Breakfast at the Ridley 4H building. This is in recognition of a Maury County Century Farm and the agriculture community. Chamber members, farmers, and elected officials are all invited to attend for a free breakfast and presentations. Sponsors are

recognized with signage at the event, in the event program, and on the chamber website. Any proceeds are utilized to award scholarships to Maury County students entering an agriculture field of study. This program began in 1996 and remains one of the largest chamber events with 250-300 attendees.

12. Members making news

FREE to Members

Weekly e-newsletter that goes to all members and their representatives. Members may submit a story / news release about their business. This will also be included on the News section of the website as well as posted on chamber facebook page. To post, log into the members section of the website, go under share, and my news releases.

13. Ribbon Cutting / Grand Opening / Ground Breaking

Free to Members.

A ribbon cutting/grand opening/ground breaking is a great way to advertise your new business or a milestone in your business (i.e. celebrating 50 years in business or new location). The chamber provides all supplies, invites ambassadors, mayors and members. This is published in local newspapers, local cable stations, on the chamber website and on chamber facebook page. There is a \$50 charge for non-members, which can be applied toward membership within 60 days. Fees must be paid in advance. Call the office at 931-388-2155 to schedule. We recommend a 2 week lead time if possible.

14. Member2Member Deals

FREE for members only

This program is part of the chamber website and mobile website. Members may submit special discounts to other chamber members. To submit a M2M deal, log into the members only section of the website and submit a coupon. There is no limit on the time this can run and it is only available to other chamber members; not the public.

15. Hot Deals FREE for members only

This program is also part of the chamber website and mobile website. Like the Member2Member deals, members submit discount/promotional coupons that are available to members and the public. To submit, log into the member section of the website and submit a coupon.

16. Job Postings

FREE for members only

This program is part of the website and mobile app. Members may submit job openings that will display for members and the public site. These postings run on a week by week basis. To submit, log into the member section of the website and submit job opening information.

17. Enhanced Business Listing

\$30 per month \$15 per month introductory price

This is part of the member's business listing on the website. It has top / priority placement over basic listing. Logo is printed next to business name. 1600 character description (vs 200 character). Search Engine Optimization (20 keywords vs 8). Extra website link. 5 Bullet points. Slideshow of 8 photos or video. Map link. Member can track web hits and data on their member page.

18. Banner Ads for website

Ranges: \$42 - \$150 per month

Banner ads are exclusive to the chamber website and may be placed in various site locations. Banner advertisers are given top priority in listings and are limited to 5 members per page. Banner ads are for one year. Your banner links to your website. Annual Prices and Placement are as follow:

Premier Placement (reserved)

\$1800 annually

Prime Placement:

Business Directory Search

Hot Deals

\$1200 annually

Standard Placement:

Events Calendar (Chamber or Community)

Information Request

Hot Deals or M2M Deals or Job Postings

News Releases

Join the Chamber

Contact Us

Weather

Marketspace

\$500 annually

**A Prime Ad + a Standard Ad = 25% off



Maury County Chamber & Economic Alliance 2015 Sponsorship Levels

Platinum (limit of 6)

\$3,000.00

- Receive recognition at all 2014 events with the Circle of Excellence banner with your logo
- Listed in Circle of Excellence page on chamber website**
- 10 Tickets to Annual Meeting (one table)
- Listed in annual newspaper advertisement
- Enhanced Business Listing on chamber website**
- Special Recognition Plaque

- Logo on Annual Meeting invitation
- Premium Page Banner and standard page Banner on website**
- Sponsorship of one Prime Event
- Host one network event of your choice at no charge (coffee or BAH)
- 12 e-blasts at no charge
- Linked logo on weekly newsletter

Gold (unlimited)

\$ 2,000.00

- Receive recognition at all 2014 events with the Circle of Excellence banner with your logo
- Listed in Circle of Excellence page on chamber website**
- 4 Tickets to Annual Meeting
- Listed in annual newspaper advertisement
- Enhanced Business Listing on chamber website**
- Special Recognition Plaque

- One website banner ad on standard page**
- Sponsorship of one luncheon event
- Host one network event of your choice at no charge (coffee or BAH)
- 6 e-blasts at no charge

^{*}Fees are in addition to regular membership dues





A Chamber Business Product Program that works for You to save time and money

- User-friendly online ordering portal that is unique to MCCEA and it's members
- Easy and immediate access for program participation and benefits
- One year pricing guarantee on top 100 core office supply items; and top 150 cleaning, break room and facility items
- Six month price guarantee on paper and toner
- Additional discounts for technology, furniture, coffee, and promotional products unique for each member
- No minimum order requirements
- Next day FREE delivery
- A local company with local customer service and local delivery professionals

Start Saving with the Maury County Chamber of Commerce's collective Buying Power!

You also receive:

- Personalized website loaded with your discount pricing
- A general 5% discount off on-line pricing (some technology and electrical products excluded)
- Option for Account Billing
- Easy, on-line ordering process
- Dedicated Account Manager
- As always, no fees and no obligations!

Contact You're A-Z Account Manager Al Harlan, Account Manager C) 931-797-4710 aharlan@azorinc.com

| Yes, I want to enroll and receive benefits through the MCCEA! | |
|--|--|
| Company Name | |
| Company Contact & Phone # | |
| Email | |
| Shipping Address: | |
| Billing Address (if different) | |
| Return to Al Harlan: fax 931-388-2284 OR email - aharlan@azorinc.com | |